



## EGEA WG10 telco to discuss Asanetwork proposal, Tuesday, 21<sup>st</sup> of March 2017

### -Minutes-

#### Participants:

AFIBA/ Vteq	Jordi Brunet [JB]
AICA/ Bosch	Marco Le Brun [MLB]
AICA/ TEXA	Samuele Zoia [SZ]
ASA/ Bosch	Ramon Armipour [RA]
AVL	Martin Kammerhofer [MK]
GIEG/ Capelec	Georges Petelet [GP]

#### For the Secretariat:

Neil Pattemore [NP]  
Eléonore van Haute [EVH]

Absents: Wolfgang Borsch, Peter Rehberg and Frank Beaujean were not able to join because of the ASA board meeting today.

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#### 1. Asanetwork proposal – discussions:

- The proposal from asanetwork was reviewed (“ang 170224 Proposal EGEA.pdf” and “170314 EGEA-Network Businessmodel.jpg”)
- The specs and certification cost ratio between network manager and devices should be defined and fixed (asanetwork estimated it as about 10x, i.e. 50-100€ specs for devices vs. 500-1000€ specs for network manager; 1100€ validation of equipment/product vs. 11000€ validation of network manager)
- Discussion on the fact that validation should only be done by notified bodies to ensure harmonized independent testing across EU. Common agreement that although Axonet is not a “notified body”; we can start with Axonet for the validation for workshops only. But for legislated PTI, validation should only be done by Notified bodies to ensure independent testing.
- Validation procedures, criteria, tools have to be clearly defined and transparent. Notified bodies can decide to develop the validation software and tools in house or to buy them from third parties, e.g. Axonet. This should be discussed further with the Board Members, Members and Asanet since there were still some doubts about possible investment done by Notified Bodies.
- For this kind of product, an EGEA label will be granted once the registration of the product is done on the EGEA website by paying a registration fee and by filling in the application form. All products labeled by EGEA will be referenced on the EGEA website.
- The business model (“170314 EGEA-Network Businessmodel.jpg”) should show the money flow from OEMs to NB for testing and certification. Also, the money would not flow from NB to

EGEA, however NB could pay the producers for the validation SW. Action: The scheme should therefore be updated accordingly.

- We must have a commitment that the additional features requested by WG10 (e.g. encryption, security, support of mobile devices) will be developed in the early beginning by the new organization.
- Marco reported on the AICA diagnostic group meeting of yesterday where the asanetwork proposal was discussed. There is a general agreement on the concept. The specs of the asanetwork protocol and network manager should be available to both shareholders and non-shareholders at the same fee. Action: EGEA should ask asanetwork to prepare an information package to attract new shareholders from our associations. The information package should contain the information expected by new investors and should cover the current state of the company (financial, statute, governance, assets including IP) and the future scenario (business plan with costs and benefits, new statute and governance).
- It was commented that, in order to make the investment more attractive, there has to be an advantage for shareholders in terms of lower costs for using the asanetwork software.

## 2. Next steps:

- The other EGEA member associations should give their feedback in order to follow up with the request to asanetwork for the information package.

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### Attachments :

- Asanetwork proposal
- Asanetwork proposal - scheme